

Pathfinder™

This sheet outlines the terms of the limited-time foundation offer for the Pathfinder™ Advantage and Essentials programs.

Essentials - Foundation Offer

Price per subscription: \$50/month + GST

Eligibility:

- Available to all Waterman Members with an active membership product.
- Sign-ups must be submitted in by 31st August 2026.

Advantage - Foundation Offer

Price per subscription: \$350/month + GST

Bonuses:

- **An exclusive in-person event with Neville Waterman, the founder of Waterman Workspaces.** *Event to be held in the month of September 2026. In-person for Business Advantage participants.*
- A complimentary **Breakfast Club or Unwined Drinks Sponsorship.**
- **\$100 in Waterman Credits** for meeting room and coworking usage. *Credited to the main account holder's Waterman account in the second month of being an Advantage member.*
- **6-month free access to Essentials** for up to **3 team members** *(team members must be on your Waterman account; non-transferable to other members/accounts).*

Eligibility:

- Available to all Waterman Members with an active membership product.
- Applications must be submitted by 31st August 2026.
- Bonuses are limited to the first 50 successful applicants.

Terms

- **No stacking:** this foundation offer can't be used in conjunction with other offers.
- **Keep your pricing:** to retain the lifetime discount, you must remain on the same program; downgrades or cancellations forfeit the discount.
- **Bonus eligibility:** cancellation or claiming the 30-day money back guarantee disqualifies entitlement to any bonuses.
- **Changes:** Waterman may modify or discontinue the offer at any time with reasonable notice to existing members.
- **Pathfinder™ Advantage only:**
 - **Limited availability:** offer ends when 50 members join Advantage or on **31 August 2026** (unless extended at Waterman's discretion).
 - **Start windows and caps:** foundation members must commence in **August, September or October 2026**; each month is capped at 20 participants and enrolment is first come, first served, subject to acceptance of the application.
 - **Neville Waterman Event Bonus Terms:** Event date, location and format are set by Waterman and communicated in advance. Attendance is in-person and non-transferable. If a member cannot attend, the spot cannot be substituted, gifted, or exchanged for credit. Advantage foundation membership must be active at the time of the event to attend. Waterman reserves the right to reschedule or amend the event where operationally required, with reasonable notice. Cancellation of Advantage membership or claiming the 30-day money back guarantee before the event forfeits eligibility to attend.
 - **Sponsorship type (Breakfast Club or Unwined Drinks) is subject to availability at the time of redemption.** Sponsorship must be redeemed within 6 months of Advantage foundation membership commencing. Unredeemed sponsorships expire and are non-refundable. Sponsorship dates and locations are subject to availability and confirmed on a first-come, first-served basis. The sponsorship covers standard inclusions of the selected format only. Additional activations, custom materials, or extended reach are at the member's cost. Waterman retains editorial and brand approval over all sponsor materials (logos, offers, activation ideas) to ensure alignment with the Waterman brand and member experience. Sponsorship is non-transferable and non-exchangeable for credit, cash, or other bonuses. Waterman reserves the right to reschedule sponsorship dates where operationally required, with reasonable notice.
 - **Accompanying Pathfinder™ Essentials offer:** applies only to active contacts on your account with a workspace product. After the 6-month complimentary period, membership will automatically renew monthly at the foundation offer price of \$50/month + GST unless cancelled.

